



## State of the HUnion - Summer 2016

Welcome to the summer 2016 edition of the State of the HUnion, covering the months of January to June. This edition features our fundraising and disbursements for the first six months of an election year and a comparison to previous years. So far this year, the PAC is growing at 12% pace compared to 2015, which includes both candidate and administrative funds. The candidate account, which funds our contributions to federal candidates, is 5% ahead of 2012 and 24% ahead of 2014 when looking at January through June. We are on pace to hit over \$1 million in an election cycle for just the second time in HUPAC's history, which is quite an achievement and we thank you for your support. But our work is not done and our goal is to beat our 2012 election cycle number, so we'll need to nearly double our current 5% pace of growth to beat it! So let's keep up the momentum and increase the Faces of HUPAC before November 8. Before we get to the numbers, let's take a quick look at the top Senate races around the country and where they stand.

Below you will find the Cook Political Report ratings for the 10 seats that are currently held by Democrats and the 24 seats held by Republicans. Republicans are fighting an uphill battle as they attempt to remain in control of the Senate. The GOP is defending seven seats that are currently classified as toss-ups compared to only one for Democrats. We will highlight the ones that are in the toss-up category.

### Democrats | 10 Held Seats

Solid D	Likely D	Lean D	Toss Up	Lean R	Likely R	Solid R
CA (Boxer) Blumenthal (CT) Schatz (HI) MD (Mikulski) Schumer (NY) Wyden (OR) Leahy (VT) Murray (WA)	Bennet (CO)		NV (Reid)			

### Republicans | 24 Held Seats

Solid D	Likely D	Lean D	Toss Up	Lean R	Likely R	Solid R
			Rubio (FL) Kirk (IL) IN (Coats) Ayotte (NH) Portman (OH) Toomey (PA) Johnson (WI)	Burr (NC)	Murkowski (AK) McCain (AZ) Isakson (GA) Grassley (IA) Blunt (MO)	Shelby (AL) Boozman (AR) Crapo (ID) Moran (KS) Paul (KY) LA (Vitter) Hoeven (ND) Lankford (OK) Scott (SC) Thune (SD) Lee (UT)



**Nevada:** Congressman Joe Heck will face off against former state Attorney General Catherine Cortez Masto for the seat being vacated by Senate Minority Leader Harry Reid. Nevada is the ultimate swing state and Democrats believe the large Hispanic population bodes well for Masto as well as having Trump on top of the Republican ticket. Republicans counter that Masto is a weak campaigner and does not have a significant record to run on. Heck, a former physician and brigadier general, is one of the stronger Senate candidates running this cycle and will be the only legitimate pick-up opportunity for Republicans. He has backed NAHU's legislative agenda and HUPAC is currently supporting him in this contest. The Real Clear Politics polling average currently has this race a statistical tie.

**Florida:** This Senate race was thrown into a whirlwind when Senator Marco Rubio decided to jump back in the Senate race after repeatedly declining to run for re-election. This led to a clearing of the crowded Republican field from experienced politicians. Rubio's only viable Republican opponent is real estate developer and self-funder Carlos Beruff, who is running as a Trump-like candidate. While Beruff has said he will personally commit up to \$15 million in the race, Florida is an expensive state to run a campaign in and his name ID is low, so it is likely Rubio's name identification will get him through the primary. On the Democratic side, the two candidates are Rep. Patrick Murphy and Rep. Alan Grayson. Murphy is a moderate Democrat who is very business-friendly. He was rated as the 44th most bipartisan member of Congress and has supported many of NAHU's legislative priorities. On the other hand, Grayson is a single-payer advocate and one of the most bombastic members of Congress. Murphy is a favorite to win his primary. The likely general-election matchup will be a race that features rather young faces, Murphy, 33 and Rubio, 45. HUPAC is supporting Rep. Murphy in his primary race against single-payer advocate Grayson. Murphy has a strong commitment to agents and brokers, including co-sponsoring the MLR bill and a full repeal of the Cadillac Tax. This may end up being the most expensive race in the country due to Florida's many large media markets. The Real Clear Politics polling average currently has Rubio up by 4 points.

**Illinois:** Senator Mark Kirk faces the toughest race of any Republican senator running for re-election. Kirk is running in a reliably Democratic state during presidential cycles and the top of the Republican ticket is not making things any easier for him. Kirk has come out strongly against Trump and will not endorse him. Kirk has a moderate voting record and has won tough re-elections before as a House member. He is the Republicans' best chance of keeping the seat. But this is not 2010, when the Tea Party wave swept across the nation and gave Kirk a narrow 1.6% margin win over his Democratic opponent. This time he faces a tougher environment and more formidable candidate in Rep. Tammy Duckworth, who served in the Army National Guard and lost both of her legs during a tour in Iraq. Kirk will need to catch some breaks to keep his seat. This is the most likely seat to flip over to Democratic hands. HUPAC is supporting Kirk for re-election due to his strong support for the agent and broker legislative agenda.

**Indiana:** The race was formerly classified as likely Republican but the unexpected entry of former Democratic Governor and Senator Evan Bayh has put this in the toss-up category. Bayh will face off against Rep. Todd Young, who easily won the Republican primary back in May. Bayh is a moderate Democrat who is well known throughout the state and declined to run for re-election in 2010 during the Tea Party wave. Bayh will come under a lot of scrutiny, including having two homes in Washington, DC, and his post-Senate career as a lobbyist (although a track record of being a lobbyist did not stop current



Senator Dan Coats from winning the seat back in 2010). Young was the preferred candidate of the Republican establishment. Young is not as well known throughout the state as Bayh but has a good background serving in the military, working as a county prosecutor and being an advisor to former Governor Mitch Daniels. Young will have his work cut out for him as Bayh brings in over \$9 million dollars from his previous campaign while Young has only \$1.2 million in the bank. HUPAC is supporting Rep. Young in this race, as he's shown his willingness to listen to our members and support our legislative agenda.

***New Hampshire:*** First-term Senator Kelly Ayotte faces the strongest challenger Democrats could have hoped for, current Governor Maggie Hassan. Ayotte is a fairly moderate senator in today's GOP Senate conference and hopes to play up her bipartisan credentials in her campaign while Democrats try to portray her as too conservative for the state. The same can be said for Hassan, who will tout her bipartisan achievements as governor and breaking with Democratic policy dogma on occasion, but Republicans will try to paint her as too liberal for the Granite State. One topic that will surely be at the forefront will be the opioids epidemic that has hit the state particularly hard. Both sides are sure to blame one another for letting it get out of hand before taking any action. HUPAC supports Ayotte, as she has been a champion of agents and brokers and was an original co-sponsor on letting states define their small-group market. The Real Clear Politics polling average shows a very tight race, with Ayotte less than 2 points ahead of Hassan.

***Ohio:*** The presidential battleground of Ohio will also have one of the most competitive Senate races in the country. Former Democratic Governor Ted Strickland is challenging incumbent Senator Rob Portman for the seat. Democrats got a win when they were able to recruit Strickland into the race to give Portman his toughest challenge. Though Portman won with 57% of the vote in 2010, Democrats believe he will be much more vulnerable during a presidential year when Democratic turnout helps down-ballot races. For Portman's part, he's been campaigning hard in Ohio and has been focused on the major issues of the state, including the drug-addiction crisis. He is also running a very sophisticated campaign using tons of data to target and drive his voters to the poll. The 73-year-old Strickland is not a newcomer to politics and is well known from his term as governor as well as his 2010 defeat for re-election. Republicans will have plenty to work with in attacking Strickland's record. HUPAC is supporting Portman in his re-election bid. The Real Clear Politics polling average currently has Portman up by less than 3 points.

***Pennsylvania:*** After a bruising fight between Democrats to decide who would face off against incumbent Republican Senator Pat Toomey, the party selected former Chief of Staff to Governor Tom Wolf, Katie McGinty. McGinty defeated former Congressman and Navy Admiral Joe Sestak and has a deep resume, serving in the Clinton Administration and as the head of the Pennsylvania Department of Environmental Protection, but she lacks natural campaign skills and is not a prolific fundraiser. Outside groups will likely carry the burden for her when it comes to spending on her behalf. Toomey, like most of the 2010 Tea Party class in Democratic-leaning states, is vulnerable during a presidential election year. He has been campaigning hard and has already gone on air with commercials. His opponent will attempt to paint Toomey as too conservative for the state that already has a Democratic Senator

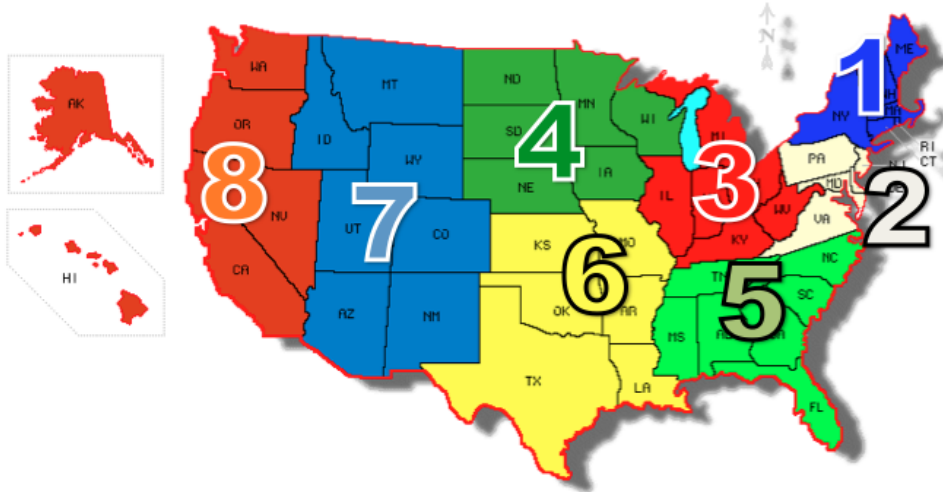


representing it. HUPAC is supporting Toomey in his re-election bid. The Real Clear Politics polling average currently has Toomey up by less than 3 points.

**Wisconsin:** If Illinois is the most likely seat to flip to the Democratic side, Wisconsin is a close second. Former Senator Russ Feingold is running to win the seat he lost back in 2010 to current Republican Senator Ron Johnson. Johnson has maintained a staunch conservative record that may prove to be too conservative for the state during a presidential year. It won't be an easy path to victory for Feingold, who will have to defend his previous extensive voting record and get used to modern campaigning. With that said, Johnson definitely faces an uphill climb. The Real Clear Politics polling average currently has Feingold up by more than 9 points.



### HUPAC Contributions by Region



Last 6 Months January 1, 2016-July 13, 2016

For comparative data all of 2014 and 2015 are also included. Total contributions for all funds:

Region	Total Raised	Total Raised	Total Raised	Contributors	Contributors	Contributors
	2014	2015	2016 YTD	2014	2015	2016 YTD
REGION 1	\$31,528	\$32,246	\$13,176	74	56	55
REGION 2	\$50,246	\$53,158	\$30,594	155	154	144
REGION 3	\$82,622	\$112,567	\$65,351	303	323	292
REGION 4	\$51,170	\$49,012	\$31,780	105	105	93
REGION 5	\$137,361	\$123,671	\$57,034	383	336	265
REGION 6	\$110,865	\$116,729	\$61,233	325	343	301
REGION 7	\$45,455	\$42,163	\$25,343	147	134	131
REGION 8	\$117,175	\$137,214	80,660	259	317	275
<b>Total:</b>	<b>\$626,425</b>	<b>\$666,760</b>	<b>\$365,171</b>	<b>1751</b>	<b>1768</b>	<b>1556</b>



## Congressional Contributions for January 2016-June 2016

### January

Date	Committee Name	Amount	Description	Region
1/8/2016	Friends Of Mark Warner	\$1,000.00	DC Event	2
1/8/2016	NATIONAL REPUBLICAN CONGRESSIONAL COMMITTEE	\$15,000.00	2016 Dues	
1/8/2016	NATIONAL REPUBLICAN SENATORIAL COMMITTEE	\$15,000.00	2016 Dues	
1/20/2016	Portman For Senate Committee	\$1,000.00	DC Event	3
1/20/2016	Friends Of Pat Toomey	\$1,000.00	DC Event	2
1/20/2016	Mike Thompson For Congress	\$1,500.00	DC Event	8
1/20/2016	Charlie Dent For Congress	\$1,500.00	DC Event	2
1/20/2016	TUESDAY GROUP POLITICAL ACTION COMMITTEE	\$5,000.00	Annual Membership	
1/20/2016	DEMOCRATIC SENATORIAL CAMPAIGN COMMITTEE	\$15,000.00	Annual Membership	
1/20/2016	Luke Messer For Congress	\$1,000.00	Local Event	3
1/20/2016	REPUBLICAN MAINSTREET PARTNERSHIP PAC	\$5,000.00	Annual Membership	
1/20/2016	Byrne For Congress	\$1,000.00	DC Event	5
1/20/2016	Friends Of Erik Paulsen	\$2,000.00	DC Event	4
1/29/2016	Kay Granger Campaign Fund	\$1,000.00	DC Event	6
1/29/2016	Texans For Henry Cuellar Congressional Campaign	\$1,000.00	DC Event	6
1/29/2016	TEAM RYAN	\$15,000.00	DC Event	4

**Total: \$82,000**

*Republican: \$58,500- 71%*

*Democratic: \$23,500- 29%*

### February

Date	Committee Name	Amount	Description	Region
2/3/2016	Price For Congress	\$1,000.00	DC Event	5
2/8/2016	Michigan Victory 2016	\$1,000.00	Local Event	3
2/8/2016	Moulton For Congress	\$2,000.00	DC Event	1
2/8/2016	Dan Lipinski For Congress	\$1,000.00	DC Event	3
2/8/2016	Matsui For Congress	\$1,000.00	DC Event	8
2/17/2016	Ken Calvert For Congress Committee	\$1,000.00	Local Event	8
2/17/2016	Renee Ellmers For Congress Committee	\$1,000.00	DC Event	5
2/17/2016	Volunteers For Shimkus	\$1,000.00	DC Event	3
2/18/2016	Brad Ashford For Congress	\$2,000.00	CC Reception 2016	4
2/18/2016	Tony Cardenas For Congress	\$2,000.00	CC Reception 2016	8
2/18/2016	Lois Frankel For Congress	\$2,000.00	CC Reception 2016	5
2/18/2016	Titus For Congress	\$2,000.00	CC Reception 2016	8
2/18/2016	Friends Of John Delaney	\$2,000.00	CC Reception 2016	2
2/18/2016	Upton For All Of Us	\$5,000.00	Capitol Club Luncheon 2016	3



2/18/2016	Guthrie For Congress	\$2,000.00	CC Reception 2016	3
2/18/2016	Bucshon For Congress	\$2,000.00	CC Reception 2016	3
2/18/2016	Friends Of Mia Love	\$2,000.00	CC Reception 2016	7
2/18/2016	Ryan Costello For Congress	\$2,000.00	CC Reception 2016	2
2/18/2016	Mullin For Congress	\$2,000.00	CC Reception 2016	6
2/18/2016	Kelly For Congress	\$2,000.00	CC Reception 2016	5
2/18/2016	Walorski For Congress Inc.	\$2,000.00	CC Reception 2016	3
2/18/2016	Garret Graves For Congress	\$2,000.00	CC Reception 2016	6
2/18/2016	Lance For Congress	\$2,000.00	CC Reception 2016	2
2/18/2016	Renee Ellmers For Congress Committee	\$2,000.00	CC Reception 2016	5
2/18/2016	Walters For Congress	\$2,000.00	CC Reception 2016	8
2/18/2016	Carlos Curbelo Congress	\$2,000.00	CC Speaking 2016	5
2/26/2016	Friends Of Sam Johnson	\$1,000.00	DC Event	6
2/29/2016	Friends Of Roy Blunt	\$2,500.00	DC Event	6
2/29/2016	Georgians For Isakson	\$4,000.00	DC Event	5
2/29/2016	Georgians For Isakson	\$1,000.00	DC Event	5
2/29/2016	Kind For Congress Committee	\$1,000.00	DC Event	4
2/29/2016	Kyrsten Sinema For Congress	\$2,000.00	DC Event	7

**Total: \$59,500**

*Republican: \$42,500- 71%*

*Democratic: \$17,000- 29%*

## March

Date	Committee Name	Amount	Description	Region
3/1/2016	Delbene For Congress	\$3,000.00	DC Event	8
3/1/2016	Bill Nelson For U.S. Senate	\$2,000.00	DC Event	5
3/1/2016	Swalwell For Congress	\$2,000.00	CC Reception 2016	8
3/1/2016	Courtney For Congress	\$2,000.00	CC Reception 2016	1
3/1/2016	Young For Iowa Inc.	\$2,000.00	CC Reception 2016	4
3/1/2016	Trott For Congress Inc.	\$2,000.00	CC Reception 2016	3
3/1/2016	Hurd For Congress	\$1,000.00	Local Event	6
3/8/2016	Bennet For Colorado	\$1,500.00	DC Event	7
3/9/2016	Friends Of Joe Heck	\$1,000.00	DC Event	8
3/9/2016	MODERATE DEMOCRATS PAC	\$5,000.00	2016 Dues	
3/9/2016	DEMOCRATIC CONGRESSIONAL CAMPAIGN COMMITTEE	\$15,000.00	2016 Dues	
3/15/2016	American Dream Project	\$1,000.00	DC Event	8
3/15/2016	People For Patty Murray	\$2,500.00	DC Event	8
3/17/2016	Tom Rice For Congress	\$1,000.00	DC Event	5
3/17/2016	Blumenauer For Congress	\$1,000.00	DC Event	8
3/17/2016	Stabenow For U.S. Senate	\$1,000.00	DC Event	3





3/17/2016	Levin For Congress	\$2,500.00	DC Event	3
3/17/2016	BLUE DOG POLITICAL ACTION COMMITTEE	\$5,000.00	2016 Dues	2
3/18/2016	Jim Costa For Congress	\$1,000.00	DC Event	8
3/18/2016	Napolitano For Congress	\$1,000.00	DC Event	8
3/22/2016	Walberg For Congress	\$1,000.00	DC Event	3
3/23/2016	Billy Long For Congress	\$3,000.00	DC Event	6
3/23/2016	Billy Long For Congress	\$2,000.00	DC Event	6
3/29/2016	Pittenger For Congress LLC	\$1,000.00	DC Event	5
3/29/2016	Jim Renacci For Congress	\$1,000.00	DC Event	3

**Total: \$60,500**

*Republican: \$16,000- 26%*

*Democratic: \$44,500- 74%*

### April

Date	Committee Name	Amount	Description	Region
4/7/2016	Friends Of Frank Guinta	\$2,000.00	Local Event	1
4/11/2016	Denham For Congress	\$1,000.00	DC Event	8
4/11/2016	Kinzinger For Congress	\$1,000.00	DC Event	3
4/11/2016	Andy Harris For Congress	\$1,500.00	DC Event	2
4/11/2016	Bennet For Colorado	\$500.00	DC Event	7
4/11/2016	Carper For Senate	\$1,000.00	DC Event	2
4/11/2016	Mark Takai For Congress	\$1,000.00	DC Event	8
4/11/2016	HOYER'S MAJORITY FUND	\$3,000.00	DC Event	2
4/11/2016	Angus King For U.S. Senate Campaign	\$1,000.00	DC Event	1
4/12/2016	REPUBLICAN NATIONAL COMMITTEE	\$15,000.00	2016 Membership	
4/12/2016	Friends Of Pat Toomey	\$1,000.00	DC Event	2
4/18/2016	Graves For Congress	\$1,000.00	Local Event	5
4/18/2016	Dutch Ruppersberger For Congress Committee	\$1,000.00	DC Event	2
4/18/2016	FEARLESS PAC	\$1,000.00	DC Event	7
4/19/2016	Bill Shuster For Congress	\$2,000.00	DC Event	2
4/20/2016	Mike Thompson For Congress	\$2,000.00	DC Event	8
4/20/2016	Friends Of Patrick Murphy	\$5,000.00	For Local and DC Events	5
4/20/2016	Tim Murphy For Congress	\$2,000.00	DC Event	2
4/21/2016	Larson For Congress	\$1,500.00	DC Event	1
4/25/2016	Jim Renacci For Congress	\$1,000.00	DC Event	3
4/25/2016	Mulvaney For Congress	\$1,000.00	DC Event	5
4/25/2016	Susan Davis For Congress	\$3,000.00	Future Comp Events	8
4/29/2016	Collins For Congress	\$1,000.00	DC Event	5
4/29/2016	Comstock For Congress	\$1,000.00	DC Event	2
4/29/2016	Paul Tonko For Congress	\$2,000.00	DC Event	1





4/29/2016 Joe Kennedy For Congress \$2,000.00 DC Event 1

**Total: \$54,500**

*Republican: \$30,500- 56%*

*Democratic: \$24,000-44%*

### May

Date	Committee Name	Amount	Description	Region
5/1/2016	Friends Of Roy Blunt	\$1,500.00	DC Event	6
5/1/2016	Friends Of Roy Blunt	\$1,000.00	DC Event	6
5/1/2016	Guthrie For Congress	\$1,500.00	DC Event	3
5/1/2016	Anna Eshoo For Congress	\$1,000.00	Local Event	8
5/1/2016	Wyden For Senate	\$3,000.00	DC Event	8
5/2/2016	Kristi For Congress	\$1,500.00	DC Event	4
5/5/2016	David Rouzer For Congress	\$1,000.00	DC Event	5
5/5/2016	Dan Lipinski For Congress	\$2,000.00	DC Event	3
5/5/2016	Blumenauer For Congress	\$4,000.00	DC Event	8
5/5/2016	HOYER'S MAJORITY FUND	\$2,500.00	DC Event	2
5/6/2016	Devin Nunes Campaign Committee	\$2,000.00	DC Event	8
5/9/2016	Mckinley For Congress	\$2,000.00	DC Event	3
5/9/2016	Poliquin For Congress	\$2,000.00	DC Event	1
5/12/2016	Mike Bishop For Congress	\$1,000.00	DC Event	3
5/13/2016	Huizenga For Congress	\$1,000.00	DC Event	3
5/13/2016	Friends Of Dave Brat Inc.	\$1,000.00	Local Event	2
5/20/2016	Elise For Congress	\$1,500.00	DC Event	1
5/23/2016	Sanford Bishop For Congress	\$1,000.00	DC Event	5
5/23/2016	Crowley For Congress	\$1,000.00	DC Event	1
5/23/2016	Sean Patrick Maloney For Congress	\$1,000.00	DC Event	1
5/23/2016	Friends Of Don Beyer	\$1,000.00	DC Event	2
5/24/2016	Stabenow For Us Senate	\$1,000.00	DC Event	3
5/24/2016	People For Patty Murray	\$2,500.00	DC Event	8
5/24/2016	Martin Heinrich For Senate	\$3,000.00	DC Event	7
5/24/2016	Friends Of Cheri Bustos	\$1,000.00	DC Event	3

**Total: \$41,000**

*Republican: \$17,000- 41%*

*Democratic: \$24,000-59%*

### June

Date	Committee Name	Amount	Description	Region
6/2/2016	George Holding For Congress Inc.	\$1,000.00	DC Event	5
6/3/2016	Friends Of Joe Heck	\$1,000.00	DC Event	8
6/3/2016	Jeff Fortenberry For United States Congress	\$1,000.00	DC Event	4
6/3/2016	Ryan Costello For Congress	\$1,000.00	DC Event	2



6/3/2016	Coffman For Congress	\$2,000.00	DC Event	7
6/3/2016	Friends Of Dave Reichert	\$1,000.00	DC Event	8
6/3/2016	Georgians For Isakson	\$4,000.00	DC Event	5
6/3/2016	Friends Of Joe Heck	\$2,000.00	DC Event	8
6/3/2016	Pete Sessions For Congress	\$5,000.00	DC Event	6
6/3/2016	Lisa Murkowski For U.S Senate	\$2,000.00	DC Event	8
6/3/2016	Lisa Murkowski For U.S. Senate	\$3,000.00	DC Event	8
6/3/2016	Mark Pocan For Congress	\$1,000.00	DC Event	4
6/3/2016	Friends Of Schumer	\$2,500.00	DC Event	1
6/3/2016	Blue Hen PAC	\$5,000.00	DC Event	2
6/3/2016	BLUEGRASS COMMITTEE	\$5,000.00	DC Event	3
6/7/2016	Rob Woodall For Congress	\$1,000.00	DC Event	5
6/7/2016	Ami Bera For Congress	\$2,000.00	DC Event	8
6/7/2016	Scott Peters For Congress	\$2,000.00	DC Event	8
6/7/2016	Kurt Schrader For Congress	\$5,000.00	DC Event	8
6/7/2016	Sean Patrick Maloney For Congress	\$2,000.00	DC Event	1
6/7/2016	Pete Aguilar For Congress	\$2,000.00	DC Event	8
6/7/2016	Kathleen Rice For Congress	\$2,000.00	DC Event	1
6/10/2016	Donnelly For Indiana	\$2,000.00	DC Event	3
6/10/2016	Wyden For Senate	\$5,000.00	DC Event	8
6/16/2016	Friends Of John McCain Inc.	\$2,000.00	DC Event	2
6/16/2016	Buck For Colorado	\$1,000.00	DC Event	7
6/16/2016	Donovan For Congress	\$2,000.00	DC Event	1
6/16/2016	Diane Black For Congress	\$3,000.00	DC Event	5
6/16/2016	Dold For Congress	\$1,000.00	DC Event	3
6/16/2016	Friends Of Pat Toomey	\$3,000.00	DC Event	2
6/16/2016	Committee To Re-Elect Linda Sanchez	\$1,000.00	DC Event	8
6/16/2016	Clarke For Congress	\$1,000.00	DC Event	1
6/20/2016	Brian Fitzpatrick For Congress	\$2,000.00	DC Event	2
6/21/2016	Tiberi For Congress	\$3,000.00	DC Event	3
6/21/2016	Grassley Committee Inc	\$2,500.00	DC Event	4

**Total: \$81,000**

*Republican: \$48,500-60%*

*Democratic: \$32,500-40%*